

Message Text

LIMITED OFFICIAL USE

PAGE 01 STATE 187174
ORIGIN COME-00

INFO OCT-01 EA-10 ISO-00 EB-08 /019 R

DRAFTED BY COM/BIE PR/OCA:ALAFAVE
APPROVED BY EA/J - RICHARDKILPATRICK, ACTING
COM/BIEPR/OCA:CJOHNSON
COM/BIEPR/OITP:KKUWABARA
STATE/STA/JSPIRO (SUBSTANCE)
COM/BIEPR/OCA:NDGLICK
STATE/EA/J:HCOCHRAN
COM/BDBD/OPG:EMNTHEN
-----049816 251815Z /50
R 251524Z JUL 78
FM SECSTATE WASHDC
TO AMEMBASSY TOKYO

LIMITED OFFICIAL USE STATE 187174

E.O. 11652: N/A

TAGS: BEXP, JA

SUBJECT: TRADE FACILITATION COMMITTEE -- NTT'S PROCUREMENT
POLICY

REFS: (A) STATE 154923 (B) TOKYO 12375 (C) TOKYO 09038

1. APPRECIATE EMBASSY'S WELL-RESEARCHED REPORT ON NTT'S
HIGHLY RESTRICTIVE PROCUREMENT POLICY. THIS POLICY,
COMBINED WITH DELAYS OR REFUSAL TO APPROVE FOREIGN PRODUCTS
FOR PLUG IN TO NTT TELEPHONE LINES, VIRTUALLY PRECLUDES
ALL EXPORT OPPORTUNITIES TO FOREIGN SUPPLIERS.
CONSEQUENTLY, WE THINK IT IS IMPORTANT TO DEVISE A
STRATEGY FOR GAINING WIDER ACCESS TO JAPANESE TELECOMMUNI-
CATIONS MARKET FOR FOREIGN SUPPLIERS.

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 STATE 187174

2. WE ARE CONSIDERING WORKING WITH U.S. TELECOMMUNICATIONS
MANUFACTURERS TO DEVELOP A GENERIC TFC CASE ADDRESSING
THE GENERAL PROBLEM OF NTT'S RESTRICTIVE PROCUREMENT AND
APPROVAL POLICIES. THIS, HOWEVER, SHOULD NOT PRECLUDE OUR
CONTINUING EFFORTS ON BEHALF OF MODEM SUPPLIERS.

3. WITH RESPECT TO THE GENERAL DATACOMM/LOW SPEED MODEM
TFC CASE, WE CONCUR WITH EMBASSY THAT, FOR TIME BEING, THE
MOST LIKELY SOLUTION IS THE ADDITION BY MINISTRY OF POSTS

AND TELECOMMUNICATIONS (MPT) OF A NEW SINGLE PURPOSE
LEASED LINE FOR MODEM SERVICES, AT A TARIFF LOW ENOUGH
TO RE-ESTABLISH END-USER'S INCENTIVE TO PURCHASE MODEMS
ON THE PRIVATE MARKET. VANCE

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 25 jul 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978STATE187174
Document Source: CORE
Document Unique ID: 00
Drafter: ALAFAVE
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780305-0172
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780722/aaaaassl.tel
Line Count: 70
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 7f15e76c-c288-dd11-92da-001cc4696bcc
Office: ORIGIN COME
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 78 STATE 154923, 78 TOKYO 12375, 78 TOKYO 9038
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 05 may 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1893086
Secure: OPEN
Status: NATIVE
Subject: TRADE FACILITATION COMMITTEE -- NTT'S PROCUREMENT POLICY
TAGS: BEXP, JA
To: TOKYO
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/7f15e76c-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014